

Safeway Forecasting Policy

Vendor agrees to pick up discontinued items, whether discontinued by Vendor or by Safeway (in its sole discretion after a reasonable introduction time, for most items at least six months), from each distribution center and each store to which Vendor was responsible for delivery. Vendor agrees to promptly provide Safeway full credit, at list cost (provided Safeway and Vendor have not otherwise agreed, in writing, as noted in the comment box), for unsold discontinued items. The items listed below are not part of the forecasting policy.

Excluded from Forecasting

- One Time Buys – Guaranteed Seasonal
- Bonus Packs
- Expense Items
- Pallets/Shippers/Modules
- Maintenance Items
 - Size Change
 - Pack Change
 - UPC Change (Excluding Re-Launch Items)
 - Items Converted from DSD to Warehouse
- Books/Magazines/Greeting Cards/Gift Cards